

20-23/2071

8371/NNL

**M.B.A. (CC) First Semester**  
**101- Management Practices and Organizational behavior**

MM-70  
Time-3 hour

Note- Attempt five questions in all, selecting not more than two questions from each Group. All questions carry equal marks.

**Group-I**

1. What do you mean by management? What are its importance? Write a note on evolution of management.
2. What do you mean by human relations approach to management? What are the main principles and rationale of human relations approach to management?
3. What do you mean by authority and responsibility? Examine the basic principles of authority and responsibility.

**Group-II**

4. What do you mean by personality? What are the different theories of personality? Explain the relevance of any one of these theories in effective management.
5. Write short notes on:
  - c) Reinforcement
  - d) Values and beliefs
6. What do you mean by attitude? Explain the different factors affecting attitude? Examine the importance of study of attitude in organizational setting.

**Group-III**

7. What do you mean by communication? Write detailed note on features of effective communication and its importance.
8. What do you mean by stress management? What are the essential requirements for effective stress management?
9. What are the different theories of leadership? Explain the relevance of any one of these theories in the present times.